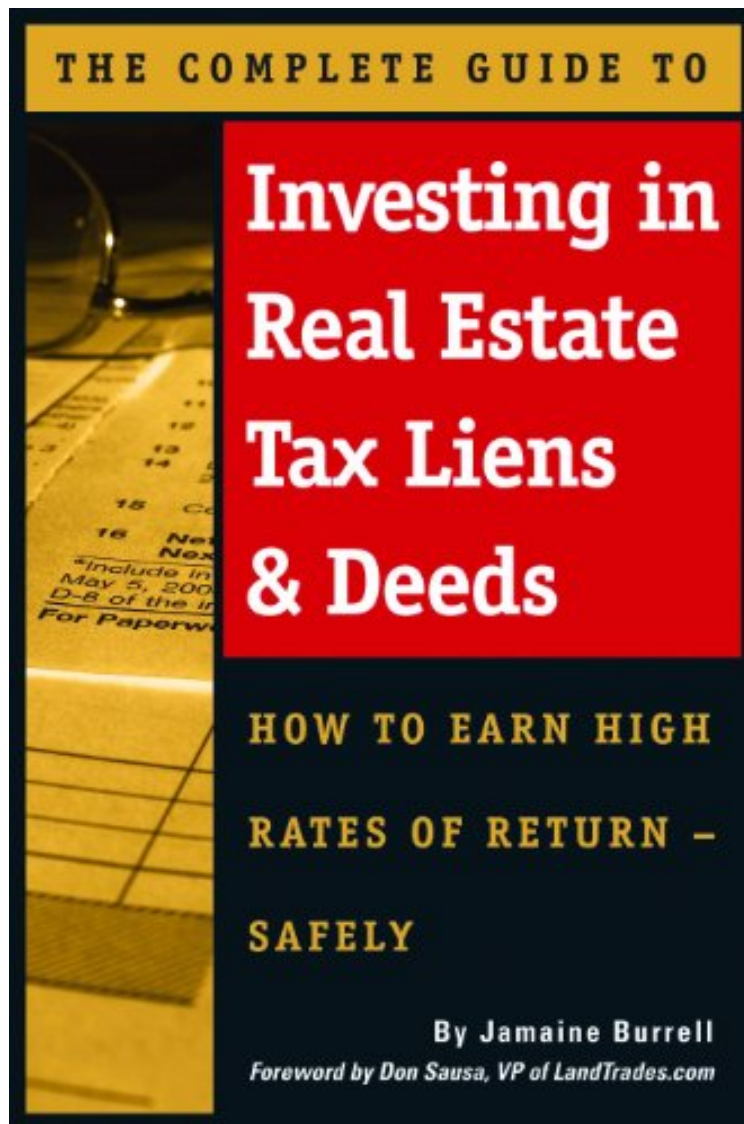


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## The Complete Guide to Investing in Real Estate Tax Liens Deeds: How to Earn High Rates of Return - Safely

*Jamaine Burrell*

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that you buy all 3 books if you are serious about understanding tax lien investing. I have posted reviews in a "bundled" fashion under all 3 books. You can buy all 3 from for 449. Loftis consists of 3 parts and 2 appendices. Part one talks about tax liens, part two about tax deeds, part three about the list of states. He discusses procedures of purchasing tax certificates, strategies for investing through liens/deeds, how to compete effectively against the so-called "institutional" investors. He shows the reader how to calculate the yield under different scenarios. Burrell's book is very detailed, matter of fact approach. All the benefits and pitfalls are covered. There are 11 chapters that discusses in detail liens, deeds, tax sale procedures, delinquent properties, bidding, income and growth, how to obtain financing, legal issues such as setting up LLCs or PCs, foreclosures, various state laws etc. Don Sausa has takes a complex subject and simplifies it. After reading the first two books, reading Sausa's book is a breeze. It suggests a chapter a day but I think you can probably read through this entire book in about 3 hours. It goes step by step. Investing in tax liens requires, time, patience and money. One cannot do this "on the side" but it can certainly be a full time job and I can see the potential rewards. 138 of 140 people found the following review helpful. No nonsense. No hype. No Details By Donald Hanson From reading the cover you might think this is another get rich quick idea. After reading the book, however, you'll find a hype-free matter of fact approach. All the benefits and pitfalls (at least that I could think of) are covered. I went to a seminar where someone pitched an expensive package of services to help someone who wanted to invest in tax lien certificates. Instead I bought this book. It will answer your questions and help you decide if you want to proceed. What the book does not include are all the little details you'll need to actually execute a purchase. This varies a lot by state and would require the book to double in size. So, if you just want to know about these investments, I recommend this book. If you are ready to invest, you'll need more information. 10 of 10 people found the following review helpful. Good information about Real Estate Tax Liens By C M Denzler I found this book full of good practical advice. The writers show you how to start investing in real estate liens. After reading this book, using their techniques, I did buy one tax lien note. The writers have many years of practical experience. After reading each chapter, I then used the information to find local homes in my area. The writers show you how to do the figure out with simple math and practical means if this tax lien is a good buy. Since there are many foreclosures due to the declining economy in 2010, using the resources in this book, I was able to locate a tax lien note. For me, it was an good way to learn about and then actual investing in real estate liens. You will need to do lots of due diligence, inspections and paperwork in finding a good real estate tax lien investment. I made money investing in real estate tax liens from reading and then following the instructions in this book.

Purchasing tax lien instruments from city, county, and municipal governments can provide you with very high and secure rates of return, in some cases as high as 12%, 18%, 24%, or even 1,000% or more per year. If performed correctly, investments in tax lien instruments will far outpace stock market performance, even traditional real estate investments. The key is to know how to perform this process correctly. Tax lien certificates and deeds are not purchased through a broker; you purchase these property tax liens directly from the state or county government (depending on the state). This type of investment was created by state law, and state law protects you as the investor. Investing in tax liens and deeds can be very rewarding. Tax liens can be tax deferred or even tax-free. You can purchase them in your self-directed IRA. Interest rates vary but average between 4% and 18%. The interest rates are fixed by local governments, essentially a government-guaranteed loan. Additionally, the investment is secured by real property (real estate). This sounds great, but what is the catch? There really is none, except you must know what you are doing! This groundbreaking and exhaustively researched new book will provide everything you need to know to get you started on generating high-investment returns with low risk, from start to finish. You will learn what property tax liens and tax lien certificates are; how to invest in tax lien certificates; how to buy tax lien certificates; insider secrets to help you double or even triple your investment, how to start with under \$1,000; the risks, traps, and pitfalls to avoid; and a detailed directory of states that sell tax lien certificates with contact information. In addition, we spent thousands of hours interviewing, e-mailing, and communicating with hundreds of today's most successful investors. This book is a compilation of their secrets and proven successful ideas. If you are interested in learning hundreds of hints, tricks, and secrets on how to purchase tax liens and deeds and earn enormous profits, then this book is for you. Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. This Atlantic Publishing eBook was professionally written, edited, fact checked, proofed and designed. The print version of this book is 320 pages and you receive exactly the same content. Over the years our books have won dozens of book awards for content, cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing. We are proud of the high quality of our books and hope you will enjoy this eBook version.

USA Best Books Awards 2007 Business --Book AwardAbout the AuthorJamaine is a freelance writer that spent more than sixteen years as an Operations Research Systems Analyst for the U.S. Army.