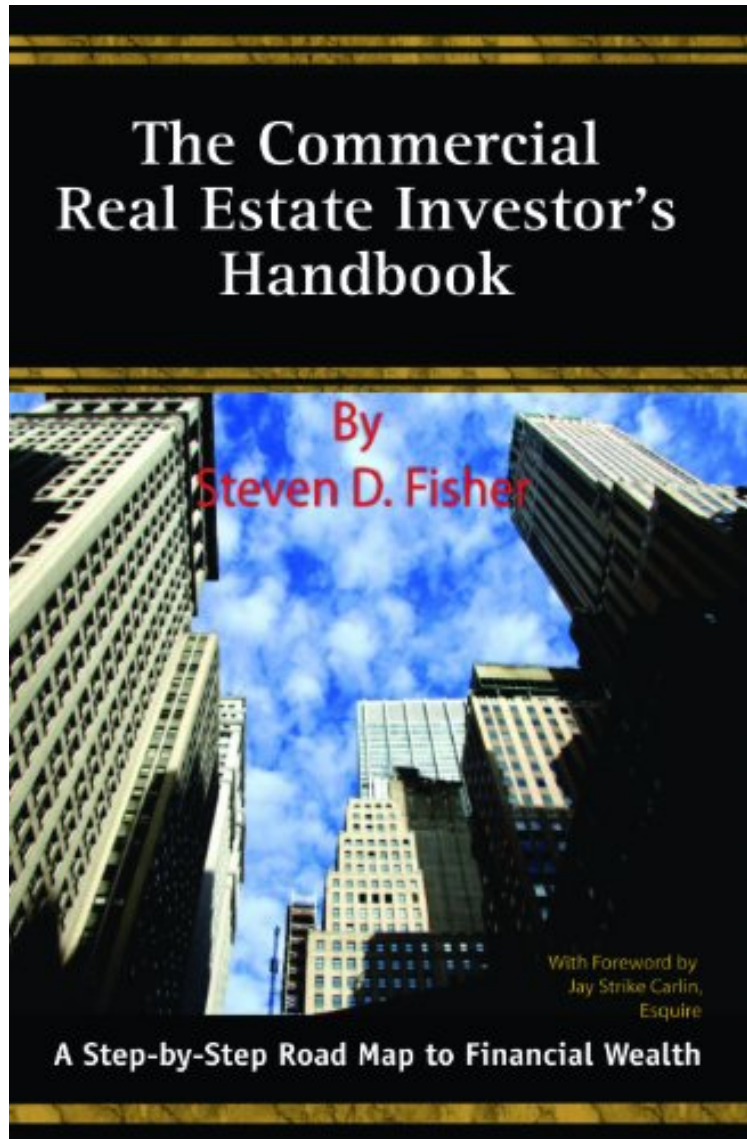


(Mobile pdf) The Commercial Real Estate Investor's Handbook: A Step-by-Step Road Map to Financial Wealth

# The Commercial Real Estate Investor's Handbook: A Step-by-Step Road Map to Financial Wealth

*Steven D. Fisher*

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You can now discover how to make money investing in commercial buildings, warehouses, apartments, mobile home parks, shopping centers, hotels, and other commercial income property. This comprehensive book provides invaluable information about how to identify opportunities, determine property value, acquire, finance, and manage commercial real estate. This book is a must-have for beginning investors, real estate veterans, commercial brokers, sellers, and buyers. Real estate investing has created more millionaires than any other investment vehicle in this country. This comprehensive step-by-step proven program shows beginners and seasoned veterans alike the ins and outs of commercial real estate investing. This book is a road map to successful investing in real estate. You do not need to re-invent the wheel, and you won't have to make the same mistakes others have. Investing in real estate is one of the safest and smartest investments you can make. Real estate appreciates at a rate far greater than the rate of inflation, builds equity, provides a steady return on investment, provides cash flow, and can offer substantial tax benefits. This new exhaustively researched book will arm you with hundreds of innovative ideas that you can put to use right away. This book gives you the proven strategies and actual case studies from experts to help you invest better and wiser with less time and effort. A sampling of what is covered in this encyclopedic book includes: how to find below-market deals, how to invest with little or no down payment, how to obtain seller financing, and how to conduct foreclosures and REOs. Once you have found your investment property, you will know how to negotiate, how to make purchase offers, how to manage a rental property, and how to flip. These terms will become part of your everyday vocabulary: auction, tax sales, financing, mortgage, agent, cash flow, inspection, contract, tenant, lease agreement, insurance, taxes, accounting, and escrow. Also included is information on development, taxation, and exchange rules and regulations. This book is loaded with case studies and success stories--from real people--as well as essential mathematical calculations and sample forms. You will uncover secrets that expert real estate investors use every day. This comprehensive resource contains a wealth of modern tips and strategies for getting started in this very lucrative area. This book is the foundation for understanding how to invest in real estate. Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today,

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About the Author Steven D. Fisher is an independent writer, illustrator, and instructional designer with over 25 years of experience in the fields of business writing and training and development. His specialties include the design and writing of books, certification tests, e-Books, manuals, seminars and workshops. In addition to practical "real world" experience, he holds an M.A. in Education of the Hearing Impaired and trained as a print and media Broadcast Specialist in the U.S. Army.