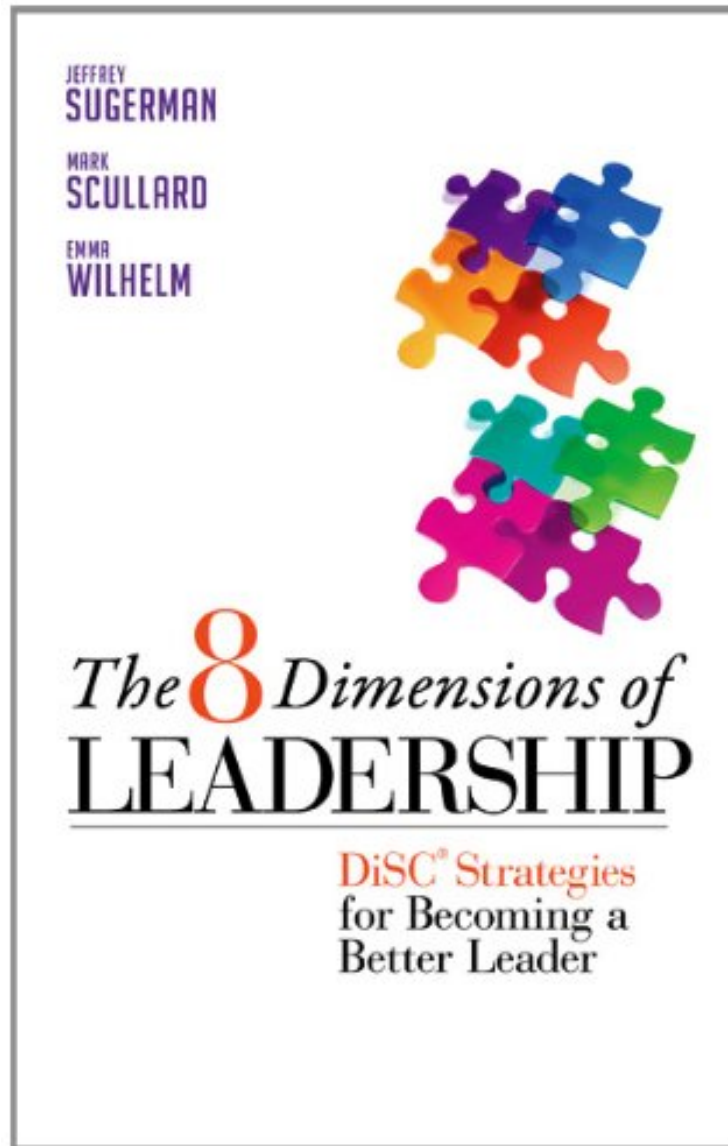


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The 8 Dimensions of Leadership: DiSC Strategies for Becoming a Better Leader

Jeffrey Sugerman

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Don't Be a One-Dimensional Leader! To be an effective leader you need to know your strengths; but that's only part of the story. You also need a broad perspective on all the behaviors needed to be an effective leader. This book provides both. Using the third-generation DiSCreg; online personality assessment; one of the most scientifically validated tools available; The 8 Dimensions of Leadership helps you identify your primary leadership dimension. Whether you are a Pioneering, Energizing, Affirming, Inclusive, Humble, Deliberate, Resolute, or Commanding leader, the authors help you understand the psychological drivers, motivations, and "blind spots" characteristic of your style. But no single style will take you all the way. A Humble leader may have a hard time making tough decisions. A Commanding leader may run roughshod over potential allies. The authors detail the lessons all leaders can learn from each style, enabling you to craft a multidimensional approach to becoming the leader you aspire to be.

"Presents convincing evidence that the best leaders are not "single celled" or "one-trick ponies." Leaders will discover new behaviors that enable them to go beyond their autopilot approaches and the ultimate ruts that so many dig for themselves." — Jack Zenger, CEO, Zenger Folkman, and coauthor of the bestselling *The Extraordinary Leader* and *The Extraordinary Coach* "The quest for leadership is first an inner quest to discover who you are, and one of the best places to begin that quest is with *The 8 Dimensions of Leadership*." — Jim Kouzes, Dean's Executive Professor of Leadership, Leavey School of Business, and coauthor of the bestselling *The Leadership Challenge* and *The Truth about Leadership* "An enormously valuable book — I was stunned by its ability to hit home for me in so many aspects of my own current leadership challenges and opportunities." — David Allen, Chairman, David Allen Company, and author of *Getting Things Done*