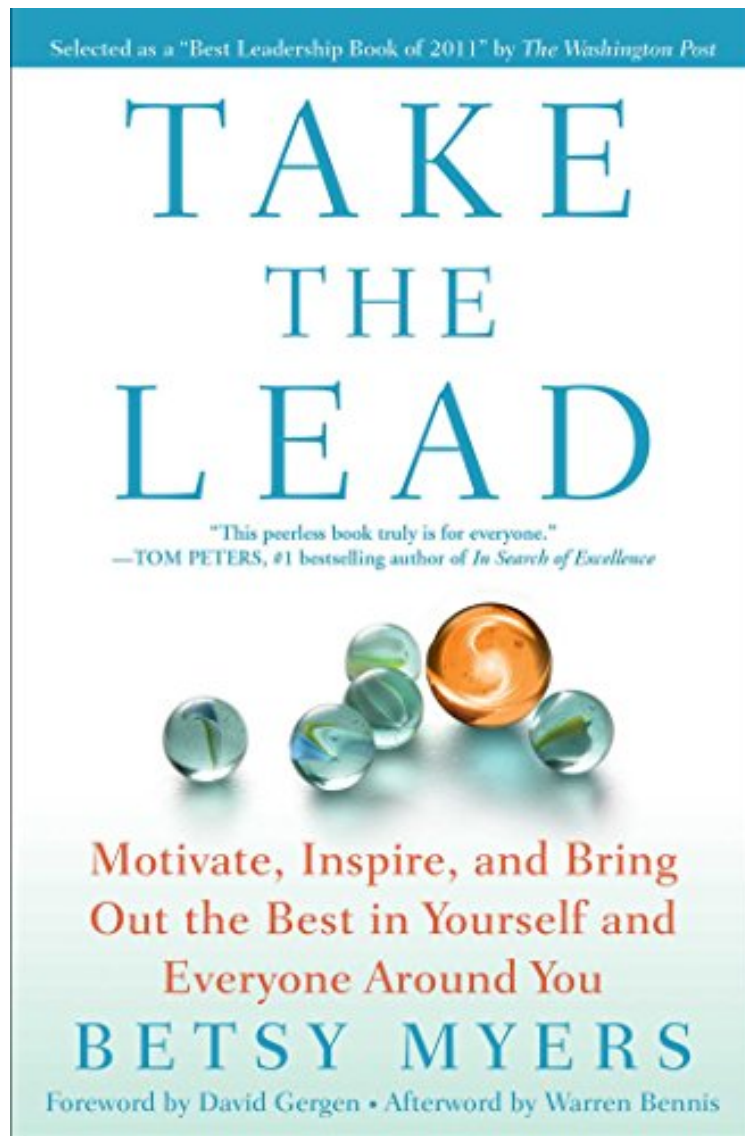


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## Take the Lead: Motivate, Inspire, and Bring Out the Best in Yourself and Everyone Around You

*Betsy Myers*

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**Betsy Myers : Take the Lead: Motivate, Inspire, and Bring Out the Best in Yourself and Everyone Around You** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Take the Lead: Motivate, Inspire, and Bring Out the Best in Yourself and Everyone Around You:

0 of 0 people found the following review helpful. Best Book on Leadership I've Ever Read! By Penny S. Ronning Do you love a book that you never want to end?! THIS IS THAT BOOK! I've read countless leadership books and most

seem to just repeat what their mentor or someone that inspired them said in a slightly different format, but, in the end, it's really just the same stuff you read before. Not this book! Betsy Myers brings an entirely new perspective to leadership that is so simple and yet so profound. Her lifelong love for the study of what makes a leader great has taken her professionally from her own business in southern California to being a senior official in the White House to Harvard's Center for Public Leadership to being the COO of a winning presidential campaign to ultimately one of her most important positions, a parent and to her daughter's first grade classroom. Betsy's belief that leadership starts with ourselves is powerfully demonstrated when she shares a conversation she had with one of her daughter's elementary school teachers. The teacher had just shared with Betsy that she (the teacher) didn't see herself as a leader. To which Betsy responds: "Are you kidding?"... "You're teaching all these children how to read and write, how to share and other important life skills. They are growing and developing their sense of self-worth, and you are right in the middle of that process, teaching them how to learn and nurture their own abilities. You're leading them into their future!" Betsy's ability to bring out the most productive feelings in those around her carries through into each page of her book and brings about those same feelings in her readers. BUY THIS BOOK TODAY! IT'S OUTSTANDING! And be sure to get copies for your team, colleagues, staff, etc. -- I have no doubt you will see a rise in productivity. 8 of 8 people found the following review helpful. A must read for leaders of all types By Maura Wolf This is a must read for anyone trying to make change these days. As a Prof. in Leadership what stands out to me is that it takes a stand for what leadership is, and looks like. In addition, it is filled with amazing, practical stories about how to expand your influence and power. Moving the conversation from leadership being about position to leadership being about influence is critical in an era when we need people of all types to step up and make change happen. 4 of 4 people found the following review helpful. Easy read/good content By Cappy 79 This is a good leadership book. I read it on the advice of some of my managers at work. It is an easy read and combines anecdotes with suggestions on what makes a good reader. I could not be any more different than the author and I went into the book thinking I would not enjoy it, but I was pleasantly surprised. Worth the price paid as I bought it used on . I am just beginning my foray into a leadership role, so I may not be the best one to review, but I would say there is a good chance I will read it again within the next few years (and I never read a book twice).

Why is it that some people challenge us and motivate us to rise to our best abilities, while others seem to drain our energy and spirit? What is that particular quality certain people have that causes those around them to engage fully and feel connected? You are a leader. You do not need to be in a boardroom, on a battlefield, or on a ballot to have a profound impact on everyone around you. In this life-changing book, Betsy Myers—senior adviser to two US presidents and former executive director of Harvard's Center for Public Leadership—demonstrates how each of us has opportunities to take the lead every day and shares seven core principles that will enable us to be more productive, engaged, and successful. From the Oval Office to the playground, cabinet meetings to kitchen tables, in public life and private, Betsy Myers has seen firsthand the emergence of a new leadership model where having all the answers up front is less important than asking the right questions, where strength is derived less from the power you wield than from how you make the people around you feel. With personal stories from her time in government, in academia, and on the campaign trail, as well as her experiences as a wife, daughter, and mother, Myers helps all of us learn to set the right priorities for ourselves; to connect on a deeper level with the people around us; to uncover problems early when they are still easy to fix; to collaborate with those whose points of view are different from our own; and to push through our fears and live our most authentic lives. Myers demonstrates that more than simply making people feel good, this kind of leadership can have a profound effect on the results achieved: it is how initiatives are launched, profits are made, and work gets done. Personal, practical, and profoundly inspiring, *Take the Lead* is a book for anyone who wonders where all the great leaders have gone. Betsy Myers helps us see that true leadership is all around us—and within us.

A home run.... a perfect read for anyone seeking to understand, develop, or unleash his or her genuine leadership potential. —Publishers Weekly An enjoyable and insightful read for anyone interested in increasing their personal and professional effectiveness. —Kirkus sldquo;An lsquo;originalrsquo; take on leadership sounds absurd. But Betsy Myers has given us just that. This peerless book truly is for everyone. lsquo;Take the leadrsquo; means you and it means me; and it means today, not tomorrow. —TOM PETERS, author of the #1 national bestseller *In Search of Excellence* Betsy Myers will help you recognize the leader within you and show you how to use that gift to bring out the best in others. Read this book over and over and absorb its simple truths. —KEN BLANCHARD, coauthor of the #1 national bestseller *The One Minute Manager* reg; and *Lead with LUV* dquo;After forty years of being a boss, Irsquo;ve found *Take the Lead* the most inspirational new tool, not only for leadership but for life. —KAY UNGER, cofounder of *Phoebe Couture* and *Kay Unger New York* dquo;A principled yet practical guide to twenty-first-century leadership. Myersrsquo;s candid, courageous stories offer convincing evidence of what it takes to be an authentic leader. —BILL GEORGE, author of *True North* and former CEO of *Medtronics* dquo;Betsy Myers, adviser to US presidents and longtime advocate for

women, shares her considerable experience and wisdom with everyone who cares about high-level and everyday leadership. This charming, engrossing book will particularly excite and empower women, who will treat this book as their personal mentor and apply Myers's principles to enrich their lives." — ROSABETH MOSS KANTER, Harvard Business School professor and bestselling author of *Confidence and SuperCorp* "A must-read for current and rising leaders. Betsy Myers approaches leadership in a personal, compelling, and actionable way." — ELLIOTT MASIE, chair, The Learning CONSORTIUM "Take the Lead captures essential, practical wisdom, anchored by powerful stories with key insights for any reader who aims to lead." — RONALD HEIFETZ, founder of the Center for Public Leadership, John F. Kennedy School of Government, Harvard University "In working with some of the most powerful leaders in the world, Betsy has had the opportunity to see into their hearts and minds and understand what makes them inspiring and successful leaders. The result is a book filled with insight and wisdom." — STEVE BELKIN, chairman, Trans National Group "One of the most topical and well-written business books ever. This book will be given to all leaders in my department, as I believe the concepts Myers discusses are absolutely critical for success in any business." — BRIAN HIRSHMAN, senior vice president, Southwest Airlines "True leadership requires both IQ and EQ — the right combination of head and heart. The leadership principles Betsy Myers illuminates are not only good for business, they are also economic and social imperatives." — GLORIA CORDES LARSON, president, Bentley University "Betsy has a huge heart, tremendous empathy, and a genuine interest in others. That not only makes her a wonderful friend, it also makes her an exceptional leader. In *Take the Lead*, she makes a compelling case that all of us can learn to lead with our hearts." — DEE DEE MYERS, former White House Press Secretary and author of the New York Times bestseller *Why Women Should Rule the World* "The defining difference in this superb book is Ms. Myers's insistence that every day provides leadership opportunities for every one of us -- from the most junior employee to the top of the organization." -- The Washington Post, *The Best Leadership Books of 2011* About the Author Betsy Myers is currently speaking and leading workshops around the world on the changing nature of leadership. She has worked for years as a senior official in the Clinton administration and as Executive Director of Harvard's Center for Public Leadership, and served as the Obama campaign's COO. She is also a wife, daughter, and mother.