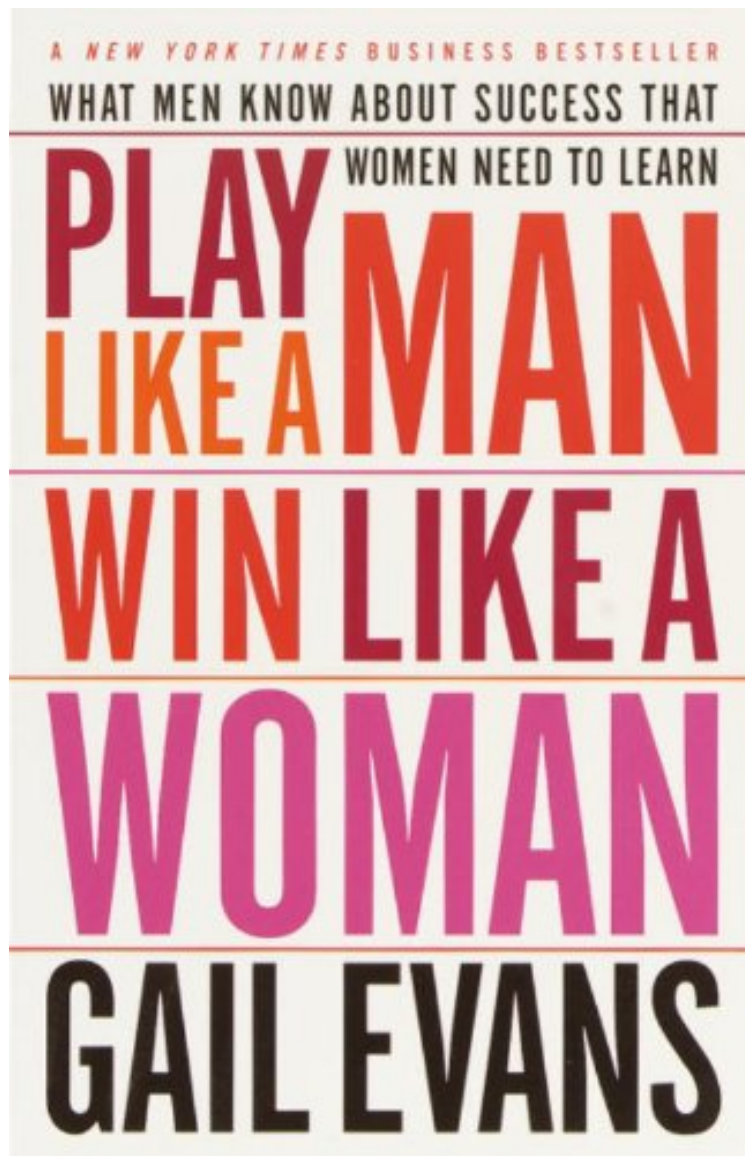


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Play Like a Man, Win Like a Woman: What Men Know About Success that Women Need to Learn

Gail Evans

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Gail Evans : Play Like a Man, Win Like a Woman: What Men Know About Success that Women Need to Learn before purchasing it in order to gage whether or not it would be worth my time, and all praised Play Like a Man, Win Like a Woman: What Men Know About Success that Women Need to Learn:

1 of 1 people found the following review helpful. Timeless Advice for WomenBy CynthiaDIn my opinion, as a female

executive, this book is one of the must-haves on the shelf! The advice is timeless and practical. It is also not a book at either A) implies women are superior to men B) bashes men. Very refreshing. Excellent advice such as "quit saying your sorry" and not to settle for less because you're being a team player (she used an example of how a man will negotiate for the biggest office with the newest furniture while a woman in the same position would settle for used furniture in a smaller office to be a team player). She does also impress upon us that women do have particular natural abilities that we need to exploit towards our success and some of those have to do how men tend to naturally relate to us. I still refer to things that have stuck with me when I read the book a few years ago and I plan on picking it up again to re-read it - yes, it's most definitely one of those kind of books. Also, finally, it's pretty short and sweet and it's basic.... kind of like some of us. Highly effective tool to add to your tool box!

1 of 1 people found the following review helpful. [Play like a man book cover Business is a game and ...](#) By Carol M. Meerschaert This book rocks. Every person in the workforce should read it. Men need to read it to understand gender differences and level the playing field. Women need to read and study this book because, as Gail writes in the book, "from early childhood on, boys and girls play with different sets of rules. And because men create the rules in the game of business, and because women are only now trying to be effective competitors, we will prosper only when we are familiar with those rules." [Play like a man book cover Business is a game and Gail will help you understand the rules and win the game.](#) She outlines the ground rules, prepares you to play, then explains how the score is kept. After laying out the basic game, the book then offers fourteen rules for success and six things men can do at work and women can't. The book ends with tips on how to enter and end the game and some final advice. According to Gail of course the object is to win the game. This is done by feeling good about what you do. When you feel good, you feel fulfilled and you win. If you love your business life, you will not be miserable. You must understand your role. Think of a sports team. Each player has position and knows the job. The pitcher is not the catcher. They do work together but each as a different role. Train for work, just like you would a sport. Listen to your coach. Don't take things personally any more than a pro would striking out. It happens. The fourteen rules include speak up, speak out, accept uncertainly and more. With each rule Gail outlines typical situations and how win in each one. This is an easy read so get the book, but keep a highlighter handy. You'll be marking the sage advice to remind yourself of the rules.

2 of 2 people found the following review helpful. [Great book! More women should read this book and ...](#) By K-LO from the Block Great book! More women should read this book and follow the advice. Unfortunately women are their own worst enemy and we do not support each other in the work place.

An honest and practical handbook that reveals important insights into relationships between men and women and work, [Play Like a Man, Win Like a Woman](#), is a must-read for every woman who wants to leverage her power in the workplace. Women make up almost half of today's labor force, but in corporate America they don't share half of the power. Only four of the [Fortune](#) 500 company CEOs are women, and it's only been in the last few years that even half of the [Fortune](#) 500 companies have more than one female officer. A major reason for this? Most women were never taught how to play the game of business. Throughout her career in the super-competitive, male-dominated media industry, Gail Evans, one of the country's most powerful executives, has met innumerable women who tell her that they feel lost in the workplace, almost as if they were playing a game without knowing the directions. In this book, she reveals the secrets to the playbook of success and teaches women at all levels of the organization--from assistant to vice president--how to play the game of business to their advantage. Men know the rules because they wrote them, but women often feel shut out of the process because they don't know when to speak up, when to ask for responsibility, what to say at an interview, and a lot of other key moves that can make or break a career. Sharing with humor and candor her years of lessons from corporate life, Gail Evans gives readers practical tools for making the right decisions at work. Among the rules you will learn are: [How to Keep Score at Work](#); [When to Take a Risk](#); [How to Deal with the Imposter Syndrome](#); [Ten Vocabulary Words That Mean Different Things to Men and Women](#); [Why Men Can be Ugly, and You Can't](#); [When to Quit Your Job](#); "I want to let you women in on a secret I've learned through my years in the corporate world: There is a set of unwritten rules in business and, while you may not choose to follow all of them, if you don't know what they are, you might as well be playing the game with both hands tied behind your back." --Gail Evans