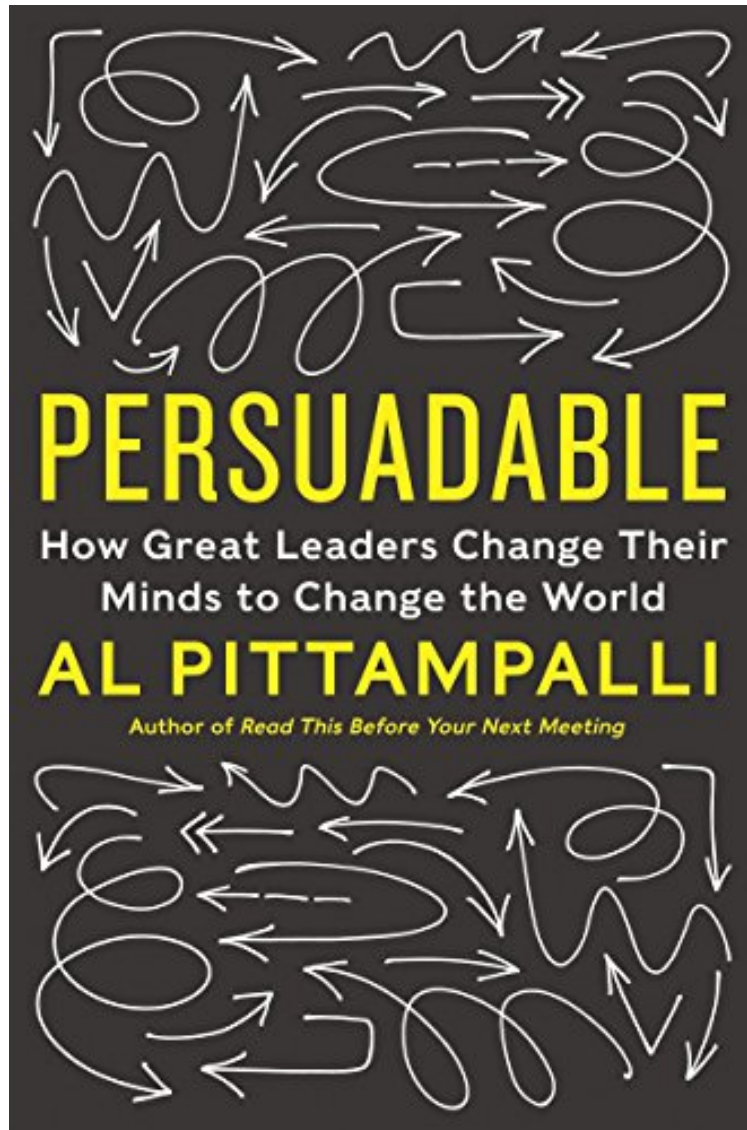


# Persuadable: How Great Leaders Change Their Minds to Change the World

Al Pittampalli

audiobook / \*ebooks / Download PDF / ePub / DOC



#444607 in eBooks 2016-01-26 2016-01-26 File Name: B00X3MTB2K | File size: 53.Mb

**Al Pittampalli : Persuadable: How Great Leaders Change Their Minds to Change the World** before purchasing it in order to gage whether or not it would be worth my time, and all praised Persuadable: How Great Leaders Change Their Minds to Change the World:

0 of 0 people found the following review helpful. Movies beyond the back whiteBy MissyI give it 4 stars. I liked the authors ability to show the reader how to change mindsets to maneuver the grey areas in life and to not fear opposing views.I disliked th length of the book. I found myself getting a little bored along the way but overall it was a

worthwhile read. I would recommend this book to anyone who aspires to manage their family or business better. 0 of 0 people found the following review helpful. Great for Entrepreneurs! 100% recommend it! By Angel Mena This is a very heavy book (knowledge wise) full of great principles and an in depth understanding of the topic! 0 of 0 people found the following review helpful. This one of the best books I have ever read By Femme de Loi This one of the best books I have ever read. The advice it gives can help anyone in any part of their lives (whether it is dealing with your rambunctious toddler to dealing with your employees). What makes this book so impressive is this advice is the summation of a wide variety of source material. Yet, every chapter is digestible and the author's use of real life examples are palatable. Definitely a must read book!

As a leader, changing your mind has always been perceived as a weakness. Not anymore. In a world that's changing faster than ever, successful leaders realize that a genuine willingness to change their own minds is the ultimate competitive advantage. Drawing on evidence from social science, history, politics, and more, business consultant Al Pittampalli reveals why confidence, consistency, and conviction, are increasingly becoming liabilities—while humility, inconsistency, and radical open-mindedness are powerful leadership assets. In *Persuadable*, you'll learn how Ray Dalio became the most successful hedge fund manager in the world by strategically curbing confidence. How Alan Mullaly saved Ford Motor Company, not by staying the course, but by continually changing course. How one Nobel Prize-winning scientist discovered the cause of ulcers by bravely doubting his own entrenched beliefs. You'll learn how Billy Graham's change of heart helped propel the civil rights movement, and how a young NFL linebacker's radical new position may prove to alter the world of professional football as we know it. Pittampalli doesn't just explain why you should be persuadable. Distilling cutting edge research from cognitive and social psychology, he shows you precisely how. Rife with actionable advice, *Persuadable* is an invaluable guide for today's data-driven, results-oriented leader.