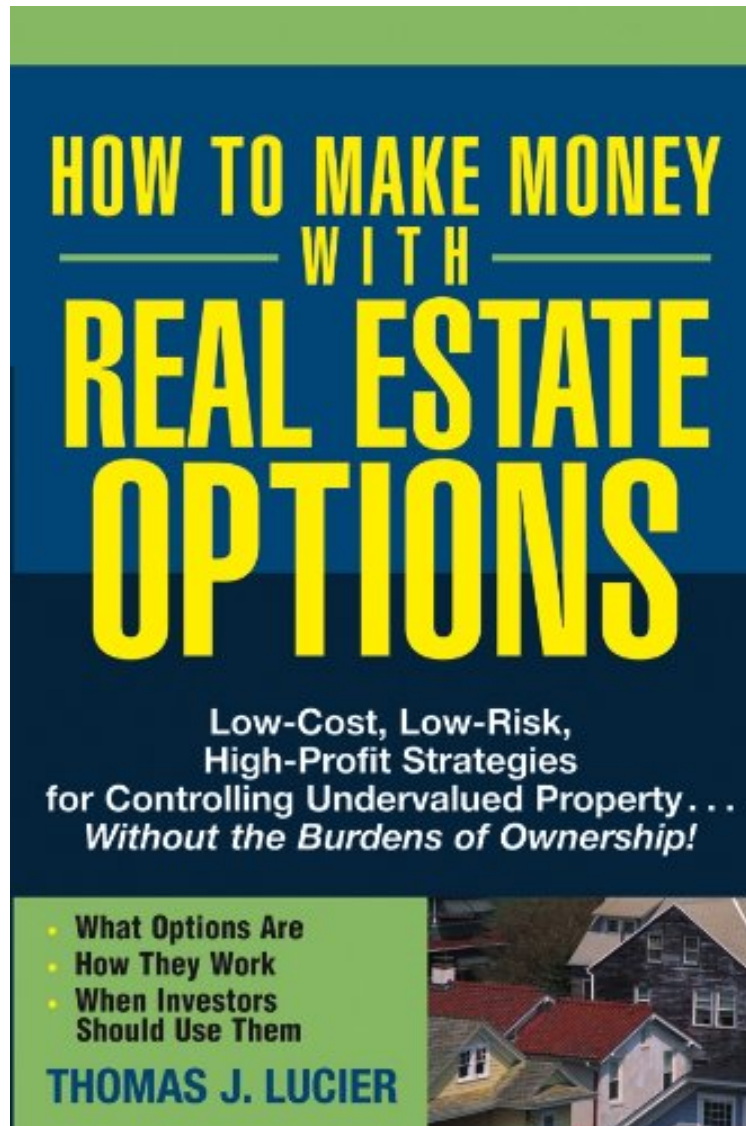


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Thomas Lucier

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0 of 0 people found the following review helpful. The best, most comprehensive book about real estate optionsBy Jeffrey D. SmithA complete business plan, including several complete checklists for starting, running, and building a "real estate option investment" business. Includes information about "straight options" and the correct way to invest in "lease-and-option" deals. Author Lucier includes links to his websites that are now defunct, probably because the book was written over 10 years ago and he is now retired. The overall information about options is still very relevant, as well as crucial to investing profitably while reducing risk. Author Lucier wrote book from his own perspective as a "lone ranger" running his business by himself without employees, only retaining the services of independent contractors on an "as needed" basis. The business model is scalable by retaining well-trained consultants, virtual assistants, and leveraging technology. Investing in real estate options is not get-rich-quick, and requires focused dedication to build the business systems for implementing these strategies. You can start small with low-cost options on low-priced (at least 20% below current fair market value), and grow your business by pyramiding (re-investing) your profits into larger deals, snowballing your gains. There is no upper limit on your income with this business model when you are dedicated and laser-focused.The forms are not too big to manually copy them, or if you have the kindle version, then you can use copy-and-paste. If manually copying the forms or buying the kindle version is too daunting for you, then stop now. You don't have the motivation, dedication, or focus needed for this business model.5 of 5 people found the following review helpful. He wudnt reply to my emailBy RandoI purchased this book awhile back and had a question for the author, he stated many times how accessible he was and to send him an email. He never replied.He had some good info of course. I'm not a complete newbie in Real Estae investing as I've done 12 deals so far in the year and a half since starting.I have done a few options with single family homes. I locked these houses up with a \$2-\$10 earnest fee. I was concerned with this author putting down thousands of dollars as an option fee on vacant commercial properties. Seems to me these distressed sellers sitting on a vacant property that need repairs and upkeep would be motivated to have their property sold thru an investor with a minimal deposit.Then he reccomends getting a regular job to save up enuf monies to put these big deposits down to option these properties.I suggest finding properties that dont need big deposits. Unless, you can afford it, its a big risk to a beginning investor.12 of 13 people found the following review helpful. Excellent information, however all the formsBy Harry ArnoldExcellent information, however all the forms, contracts etc are obtained by going to a website. The author has closed the website. This authors books should not be sold on until he fulfills what is promised in the advertisement for the book.

Spend like a miser, profit like a mogul Who says you have to spend money to make money?Savvy real estate investors follow the examples of Donald Trump and Walt Disney, turning substantial profits on properties without incurring the debt, risk, and maintenance costs of ownership--and now, so can you! In How to Make Money with Real Estate Options, real estate expert Thomas Lucier introduces you to the low-risk, high-yield investment vehicle that can earn big bucks even for small investors. Lucier explains what real estate options are, how they work, and why they are the tools of choice for thousands of successful investors. Step by step, he shows you how to: * Locate potential option properties using the Internet, want ads, and "bird-dogs" * Contact and negotiate with property owners * Perform due diligence and avoid options pitfalls * Prepare an option agreement that protects you * Insure real estate options with title insurance * Package and sell optioned properties for optimum profits Packed with no-nonsense advice on how to identify the most profitable properties and manage every step of the option process, How to Make Money with Real Estate Options is a practical guide to one of the secret weapons of savvy investors.