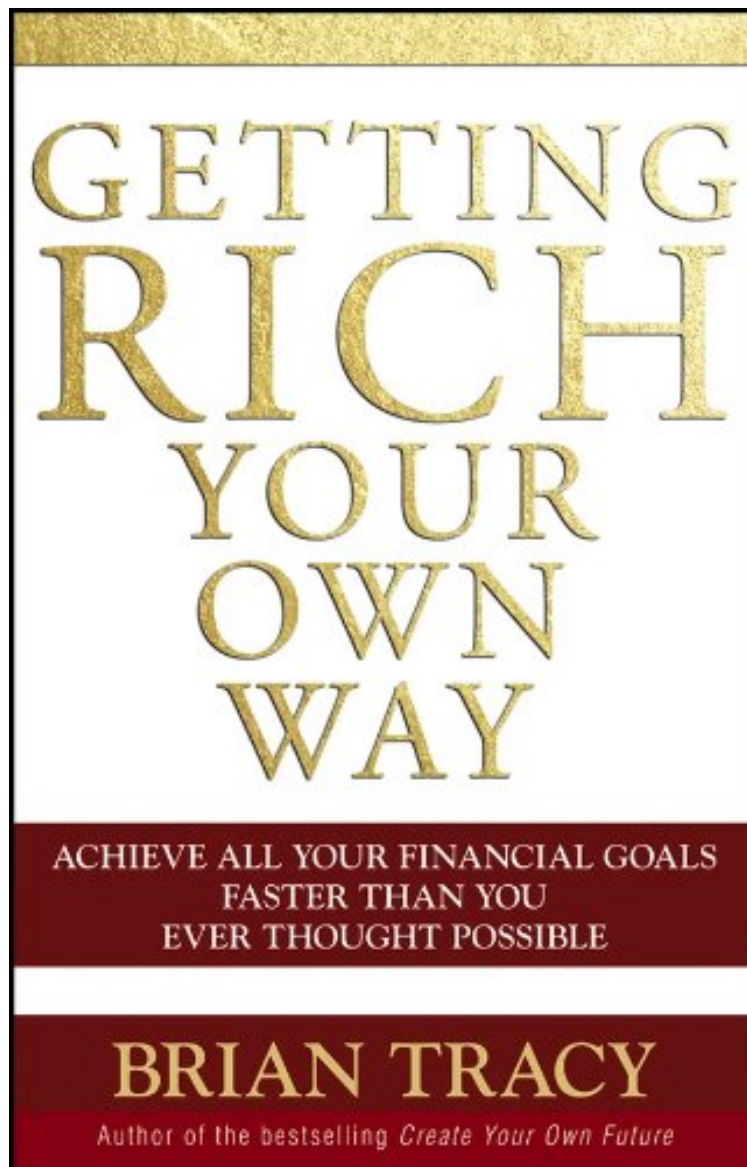


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Getting Rich Your Own Way: Achieve All Your Financial Goals Faster Than You Ever Thought Possible

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"Save yourself ten years of hard work. Read Brian's powerful book and let him show you the shortcut to success. He'll show you the fastest way for you to get rich." -Robert Allen bestselling author, Multiple Streams of Income "Millions of people start with nothing and become wealthy as the result of doing certain things in a certain way, over and over again. This book by Brian Tracy shows you how you can achieve all your financial goals, starting from wherever you are today." -Jack Canfield coauthor, Chicken Soup for the Soul(r) series and The Success Principles "This is the only book you need to read to become wealthy! It is loaded with practical ideas and strategies to propel you onwards and upwards." -Nido Qubein Chairman, Great Harvest Bread Company, and founder, National Speakers Association Foundation "Another great book from Brian Tracy. Tangible, practical ideas that will make you money and make you rich!" -Bill Bachrach President, Bachrach Associates, Inc. "Brian Tracy has put together a masterpiece of common sense for getting rich. If you wish a different life, commit now to different actions-read this book!" -H. J. (Jim) Graham President and CEO, Cyber Broadcast One, Inc. "Brian Tracy shows you how unlimited wealth starts in the mind, and how anyone can focus their time and energy to earn millions. It's the readable, riveting primer for countless new American fortunes." -Peter Montoya CEO, Peter Montoya Inc.

From the Inside FlapThe United States is the land of opportunity; and that's as true today as it's ever been. Even in tough times like these, getting rich doesn't have to be a dream—you can make it a reality with hard work and practical advice. In *Getting Rich Your Own Way*, renowned business consultant and motivational speaker Brian Tracy offers a proven road map to financial success for anyone and everyone. In this positive, prescriptive guide, Tracy shares proven principles and strategies that lead to success—the same principles and strategies that thousands of Americans learn in his seminars every year. Concise and comprehensive, this book won't teach you how to make a fast buck in real estate or beat the stock market for a million dollars. Instead, it will teach you real-world principles for achieving the financial independence you dream of—no matter what you do for a living or how little you have in the bank. Inside you'll find real stories of successful people who started out with nothing and ended up living their financial dreams. You'll find a wealth of creative ideas for making money, as well as priceless principles that will help you succeed at any endeavor. You'll learn how to accumulate and protect your wealth over the long-term, how to market and sell anything under the sun, and even how to start your own business if you're an entrepreneur at heart. But most important, you'll learn how to develop the winning attitude and work habits that unite all successful people in every field or profession. What most people don't know is that making money is a skill you can learn. That's right. By paying attention to what successful people do—and carefully following their example, you'll get the same results they do. After all, wealth is really all about cause and effect. If you put the right moneymaking causes in place, the wealth effect will follow. It may take patience and it will certainly take effort, but with the right attitude and the simple, helpful guidance you'll find here, you'll know that nothing is beyond your abilities—and nothing feels better than *Getting Rich Your Own Way*.
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