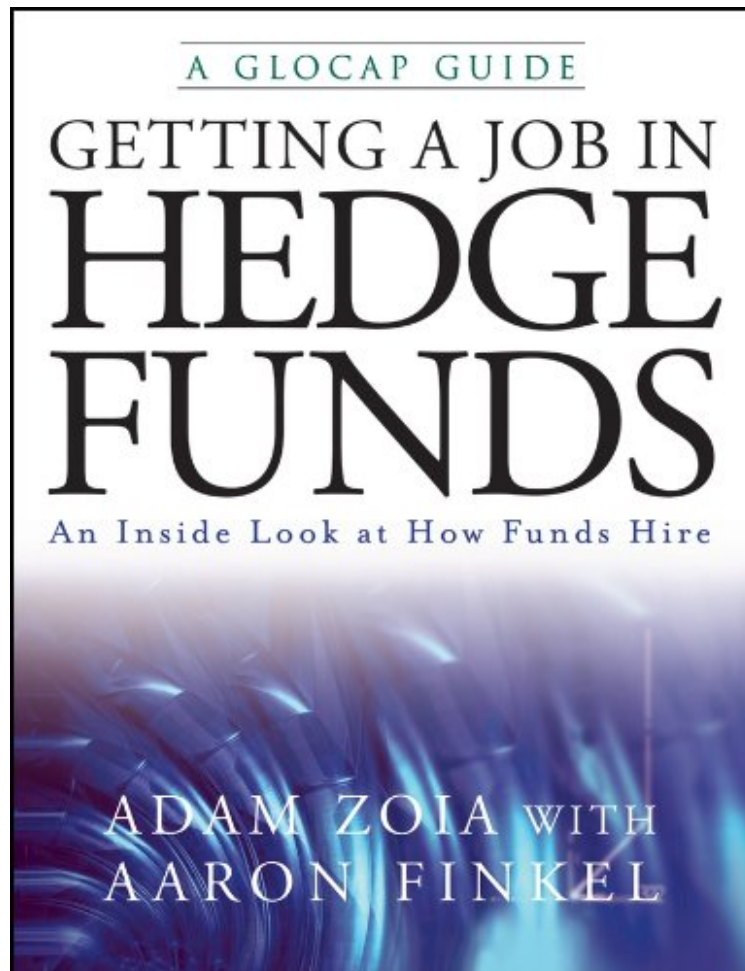


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## Getting a Job in Hedge Funds: An Inside Look at How Funds Hire

*Adam Zoia, Aaron Finkel*

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**Adam Zoia, Aaron Finkel : Getting a Job in Hedge Funds: An Inside Look at How Funds Hire** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Getting a Job in Hedge Funds: An Inside Look at How Funds Hire:

1 of 1 people found the following review helpful. Strong Brand Name, Unfortunate BookBy runningchicagomommy22I was under the impression that Glocap is generally considered to be the most reputable head hunter in the hedge fund space, so I figured they would have some valuable insight into the process. Unfortunately, this book fails to deliver on multiple fronts. To echo another reviewer, there is little practical content that I can apply to my search. There are some cases, but nothing that particularly helps me find a job. I need practical advice, not generalizations. I actually did some further research into Glocap after reading this, and it turns out that although it says Glocap Design Firm, this is actually them: [...] The negative reviews made me feel like I was right to dislike this book. I recently purchased this other guide that just came out (albeit its Kindle only) called Hedge Fund Job Report. It's pretty short, so when I get through it I'll come back and provide an update.[...] 2 of 3 people found the

following review helpful. useful if you are still in collegeBy Sincerely Yours  
the book gives some background on hedge funds and the various strategies in nice layman terms. The second part goes into the various types of functions in a hedge fund from front to back office jobs. And what the entry point would be if you were pre or post mba and those with RELEVANT experiences. if you already have relevant experience then this book will be useless; if you have lots of experiences but none that fit the typical functions then this book is useless as it does not provide 'alternative' options for those who want to break into the industry. great if you are still in college and want some good guidance of what is out there and how to break in to the industry.8 of 9 people found the following review helpful.  
Good for a Story BookBy Willden Everen  
Overall the book is not about getting a job in a hedge fund, but about people who already have a job in a hedge fund. Although the cases in the book are very interesting, they were quite useless to help me advance in my job search. At the end of the book I just felt like a loser, because I did not get anything that could actually help me, and the same time I read about people who were talking of their particular situations. I sold this unhelpful reading immediately.

Getting a Job in Hedge Funds offers targeted advice for those looking to break into the hedge fund business. With this book, you'll learn where hedge funds traditionally look for new candidates, what sort of experience is needed to set yourself up for a position, and what can be done to improve your chances of getting into a hedge fund. If you're seriously considering a career in hedge funds, this book can help you secure a position in this profitable field.

From the Back Cover  
The country's leading hedge fund executive search firm offers a rare look at how to navigate the difficult hedge fund hiring path. Landing a job in hedge funds isn't easy. Competition is brutal, standards are high, and the industry is secretive. With *Getting a Job in Hedge Funds* as your guide, you'll quickly discover what it takes to get a foot in the door—whether you're just out of school or have several years' experience. Written in a straightforward and accessible style, this comprehensive resource offers targeted advice for those looking to break into the hedge fund business. You'll learn where hedge funds traditionally look for new candidates, what sort of experience is needed to set yourself up for a position, and what can be done to improve your chances of getting into a hedge fund. *Getting a Job in Hedge Funds* also offers case studies of more than two-dozen people who have successfully navigated the difficult hedge fund hiring path. These people candidly discuss what worked for them, what their interviews were like and what, if anything, they would have done differently. Sample resumes and interviewing tips are also included. If you're seriously considering a career in hedge funds, it helps to understand how they hire. With *Getting a Job in Hedge Funds*, you'll gain an edge that will allow you to stay one step ahead of other individuals looking to secure a position in this profitable field.  
About the Author  
Adam Zoia is founder and Managing Partner of Glocap and runs the firm's hedge fund practice. He has been actively recruiting hedge fund and private equity professionals for more than a decade. Zoia is a frequent speaker at conferences and business schools, and has appeared on numerous occasions in mainstream media, including CNN, CNBC and the New York Times, as an expert on hiring trends and hedge fund compensation. Aaron Finkel is Vice President and Head of Publications at Glocap. He has seventeen years of experience in financial journalism including eleven with Institutional Investor. He is also coauthor of *The Glocap Guide to Getting a Job in Private Equity* and coordinates the research and production of Glocap's *Private Equity and Hedge Fund Compensation Reports*.