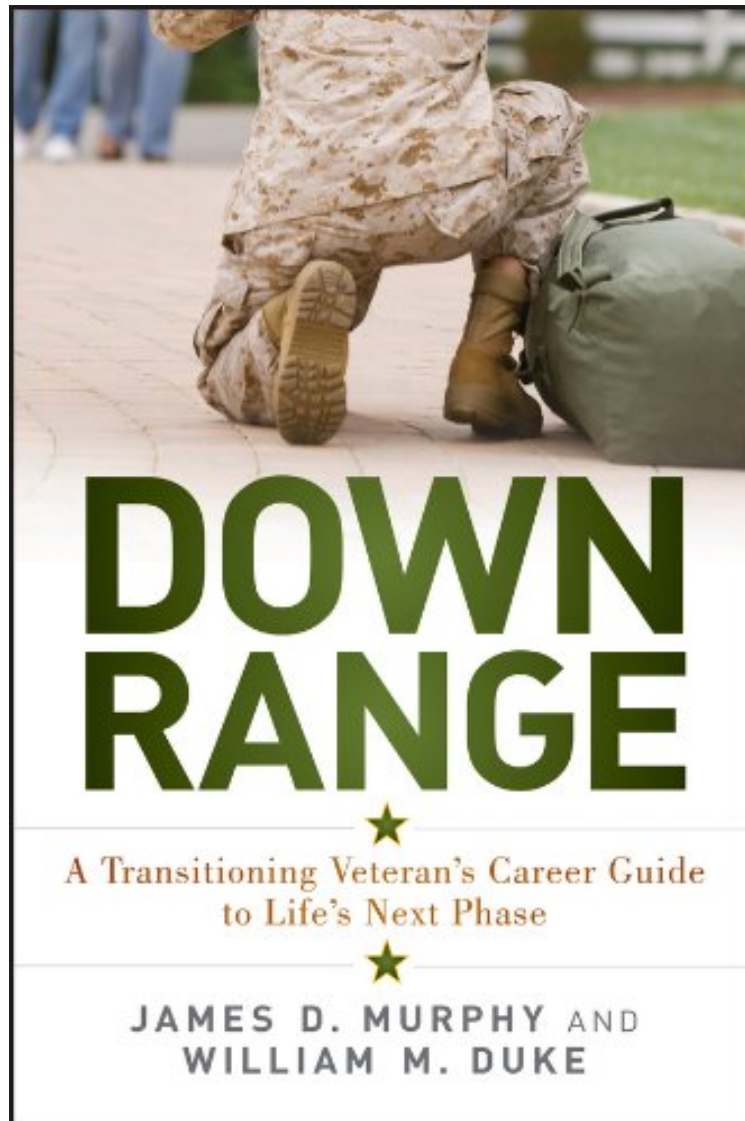


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## Down Range: A Transitioning Veteran's Career Guide to Life's Next Phase

*James D. Murphy, William M. Duke*  
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**James D. Murphy, William M. Duke : Down Range: A Transitioning Veteran's Career Guide to Life's Next Phase** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Down Range: A Transitioning Veteran's Career Guide to Life's Next Phase:

1 of 1 people found the following review helpful. So far so good By E.D. Auten Chaplain I have only given this a once over due to all I am reading right now between VA internship and my 2nd ministerial ordination. I can say I think it looks very promising with helping vets to change their mind-set-which all know is a major key problem. I really like the

debriefing sections at the end of each chapter for focused review. It is highly supported by retired Military Officers of all Military branches; as well as the founder/CEO of Afterburner, Inc, a former USAF F-15 fighter pilot. Can't wait to digest its contents to help the vets I work with!!! Truly hope it turns out as good as it looks so far :-)) 0 of 0 people found the following review helpful. Excellent Read for Transitioning Military By Brian Cowan Down Range is an excellent guide book for transitioning military, officer and enlisted alike...junior or senior! Many fine tools, advice and guidelines to practically assist our Vets. Buy this book! It's a quick read and well worth the investment! 0 of 0 people found the following review helpful. A great planning book By Copelvb I have referred this book to others transitioning out of the military. A great planning book.

Military veterans prepare for the next mission in their careers Written by veterans who have successfully made the transition, Down Range offers career planning guidance to U.S. military veterans coming off active duty. This is NOT simply a guide to transitioning from the military to the civilian world. This is NOT a guide to getting a job. This book IS a guide to developing a post-military career, not just for the first few days, weeks, or months after active duty, but for the rest of your employed life. This simple and effective planning process has been taught to more than 1 million business executives in companies all over the world. Explains how to build an adaptable long-range career plan called a Career High Definition Destination (HDD), across a spectrum of seven key areas Shows how business differs from military service, how to identify the resources needed to achieve the Career HDD, and how to develop strategic and tactical courses of action that drive you to executing towards your Career HDD on a consistent basis Author James Murphy is founder of Afterburner Inc. and is currently working with the U.S. Army at the highest levels to develop a transition program for the estimated 1.5 million veterans who will transition from active duty service to civilian careers by the year 2020 This book challenges veterans to change their mind-set and understand just how different the "wilderness" of civilian employment is from military experience. Down Range provides an appreciation for what's important to a business, helping you to become a valuable asset throughout your career.

From the Back Cover Prepare for your next mission— a civilian career. A veteran's transition from military to civilian life is a major life event that requires careful planning. This career guide for veterans is unique and empowering for two reasons. First, it is written by veterans who made the transition and now lead a successful civilian business which consults with corporations large and small all over the world. Second, it explains a simple and effective planning process that has been taught to over 1 million business leaders, a process born of military experience. This book: Challenges veterans to change their mindset and understand just how different the "wilderness" of civilian employment and the world of business is from military experience Helps the reader build an adaptable long-range career "High-Definition Destination" (HDD); identify the resources needed to achieve that career; and develop strategic and tactical courses of action Also contains extensive tools and checklists to help veterans plan "The Afterburner team guided me in my successful career transition using this book's methodology, resulting in my civilian job offer six months prior to retirement. Simply outstanding!" —MARK C. GARDNER, Colonel, U.S. Army (Ret.) "Down Range gives veterans the direction and advice they need to translate their military skills and experiences into the talent sets that companies so desperately need." —JUDY MORRIS, Vice President, Human Resources, Sitel North America "Down Range gets our vets pointed in the right direction, empowers them to take control of their post-military careers, and gives them tools to become highly successful leaders in the civilian business world." —DOUG McCLAIN, Rear Admiral, U.S. Navy (Ret.) "Down Range lays out a very practical way for a veteran to translate and leverage military career experiences to the corporate workforce. A must-read for every Marine preparing to transition to the civilian workforce." —GARY G. TOLAR, Sergeant Major, U.S. Marine Corps (Ret.) About the Author JAMES D. MURPHY is the founder and CEO of Afterburner, Inc., established in 1996. A former U.S. Air Force F-15 fighter pilot, Murphy established Afterburner to teach skills inspired by his military training and service to business leaders all over the world. He and his team of veterans led Afterburner to its three-time recognition by Inc. magazine for "fastest growth," and made the Inc. 500 List twice. He has been featured in the Wall Street Journal, BusinessWeek, Inc., Newsweek, and has appeared on CNN, Fox News, and Bloomberg News. Author of Business Is Combat and Flawless Execution. WILLIAM M. DUKE is a retired U.S. Navy Officer with 23 years of combined active and reserve service. He also worked as an operations and hiring manager in a U.S. Fortune 500 company for eight years. He is Director of Learning and Development for Afterburner, Inc., where he consults and trains corporate managers in a wide variety of industries. He is the coauthor of Flawless Execution Field Manual and The Debrief Imperative with James D. Murphy.