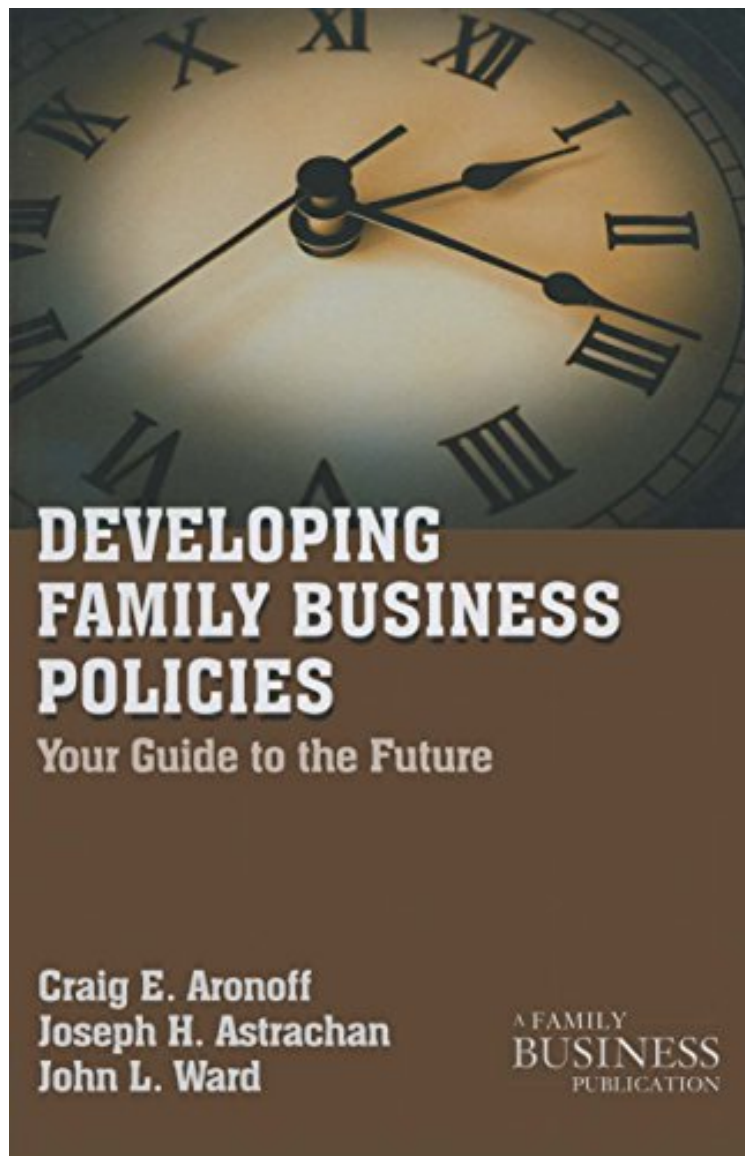


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## Developing Family Business Policies: Your Guide to the Future (A Family Business Publication)

*C. Aronoff, J. Astrachan, J. Ward*  
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**C. Aronoff, J. Astrachan, J. Ward : Developing Family Business Policies: Your Guide to the Future (A Family Business Publication)** before purchasing it in order to gage whether or not it would be worth my time, and all praised Developing Family Business Policies: Your Guide to the Future (A Family Business Publication):

0 of 0 people found the following review helpful. Nicely written and detailedBy Matt G.Great questions and detail as

well as good examples. It was easy to relate to these. We are applying these right out of the book!

Developing policies to guide decision making can help the family business avoid serious problems. The authors provide a step-by-step process for engaging family members in developing policies which cover issues such as: dealing with conflicts of interest; retirement timing; distribution of profits; loan programs; compensation and succession.

"Developing Family Business Policies: Your Guide to the Future is a must-read for any business owning family that is trying to sort through the challenges of family business continuity. It gave us information that helped us select and construct policies that fit our specific family business needs." — Arthur R. Velasquez, President CEO, Azteca Foods, Inc., Chicago, IL  
"We are a family business that has grown and is maturing by learning and putting to use the principles in Family Business Policies: Your Guide to the Future." — Jack and Dolores Cakebread, Cakebread Cellars, Napa Valley/Rutherford, CA  
"Family Business Policies: Your Guide to the Future gives families a clear road map for creating business policies. It raises all the right questions. I will recommend it to our family and professional advisory clients alike." — Judy Rudnick, Family Office Exchange, Oak Park, IL